



# All Energy West Africa Nigeria Limited (AEWA)

## Presentation





## Origin

AEWA is a Nigerian leading consulting firm that provides specialized workforce solutions for companies across a variety of industries within West Africa. Our services include recruitment and outsourcing, global HR and payroll services, training, and local representation of foreign organizations.

AEWA operates in Nigeria since 2011 in full compliance with the rules and regulations of the host countries.

Health, Safety and Environment will not be compromised for the sake of other business or client demand.





## Experience

At AEWA we are cumulating over 300 years of experience

International experience having worked for over 7 years with AKKA International now absorbed by ADECCO Group and still cooperating with their offices

Partnering with World Recruit Services Ltd from Ghana to provide our skilled Nigerians consultants in Ghana

Partnering with Destra Energy Group from Ghana to provide our skilled Nigerians consultants on Payara development project in Guyana

Partnering with TECHMA Group from UAE to be able to deliver in Nigeria training on Technical Services, Emergency Response Management and HSE

## Range of Services

### Project Support:

- **Technical Assistance:**

- Search and provision of expatriate or national profiles during all phases of your projects under AEWA payroll

- **Gateway Services:**

- Contractualization and management of expatriate or national human resources from your networks under AEWA payroll

- **Recruitment:**

- Search and provision of expatriate or national profiles during all phases of your projects for your Company

Our services are aimed at both large global industrial players and mid-size companies / SMEs.

## Range of Services

### International Deployment and Local Integration:

- **Immigration and tax management:**
  - Respect for the compliance principles in Nigeria:
    - Management taxes
    - Labor law
    - Immigration
- **International and national logistics:**
  - Management of Airline tickets, train, Meet & Greet, rental car, accommodation, local transport, local clinic, relocation services
- **Security:**
  - Monitoring and protection of expatriates
  - Deployment of escorts
- **HSE training:**
  - Our specialized subsidiary carries out HSE training according to a complete catalog for which it is qualified and certified (IOSH, NEBOSH, JOYCE, JOIFF ...)
- **Emergency response:**
  - Our specialized subsidiary provides global services on industrial and petrochemical sites.

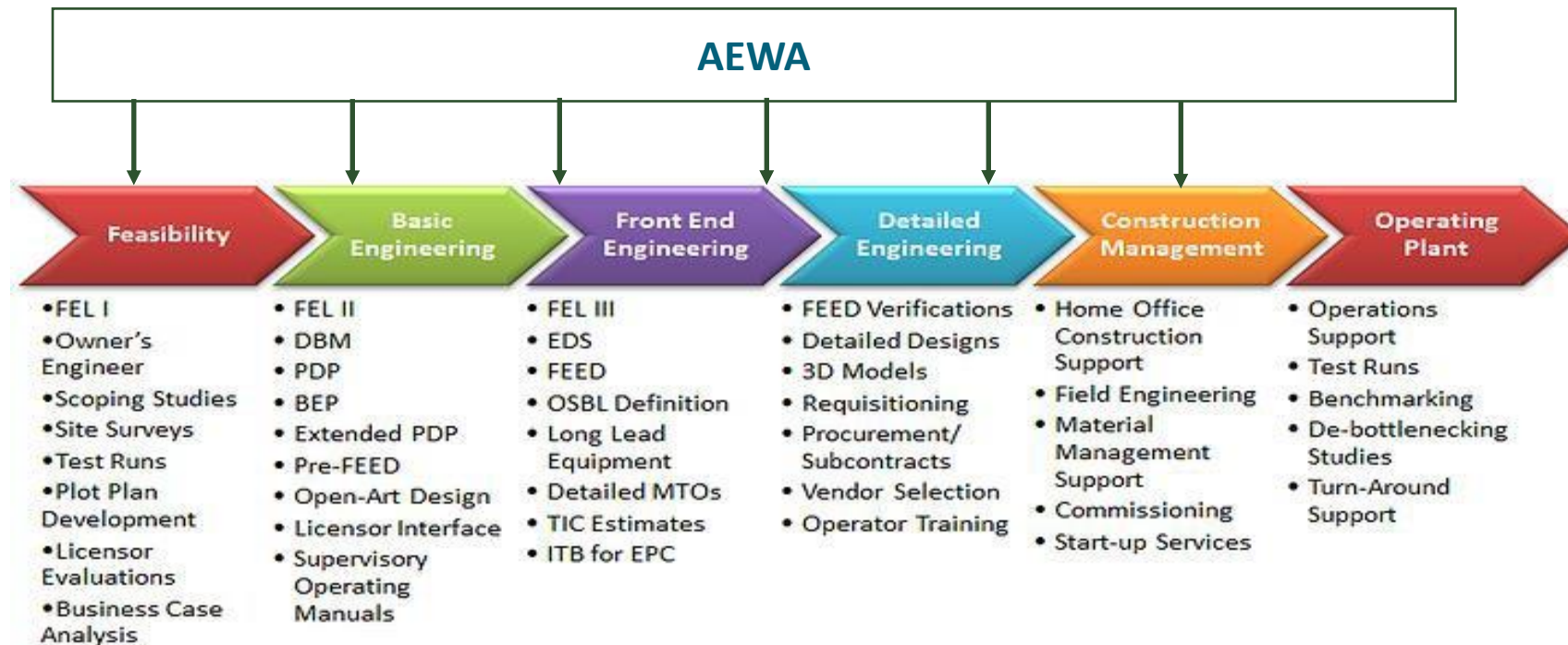
## Range of Services

### Distribution of Services:

- **Representation of customers and technical partners:**
  - Representation in Nigeria in order to be able to host a commercial presence or distributor of services
  - Market research, supplier research
- **Response to Call for Tenders:**
  - Support for the processing of your responses to Call for tenders with the search and proposal of qualified candidates

## Energy & Industrial Project Phases Supported By AWEA

Our consultant and technician's capabilities and qualifications cover all Project phases from preliminary logistic study and feasibility analysis through Bid package preparation and evaluation, basic engineering, detailed engineering, procurement, fabrication and construction up to training, maintenance and operations.





## Experience Projects AEWA Participation

Total Upstream Nigeria Limited, FPSO USAN, Provision of Manpower supply, Project Management services for deepwater operations

Total Upstream Nigeria Limited, FPSO AKPO, Provision of Manpower supply, Project Management services for deepwater operations

Total Upstream Nigeria Limited, FPSO EGINA, Provision of Manpower supply, Project Management services for deepwater operations

Total E&P Nigeria Limited, OML58, Revamping of onshore Production facilities, all position covered (DCC, Engineering, Construction)

Total E&P Nigeria Limited, IKIKE, All engineering and supervision service covered

Exxon Mobil: FPSO USAN, HSE Management & Supervision

NLNG: Expansion of the Nigeria LNG Terminal, Project Support Services

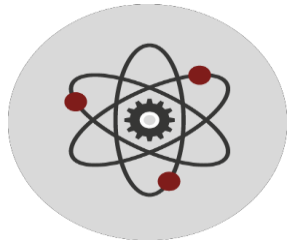
BRASS LNG: LNG Project, Manpower & Consultancy Services

SAIPEM: Train 7, Engineering Services



## Keys Figures

### Network



**42**

THOUSAND  
PROFESIONNALS  
IN OUR NETWORK

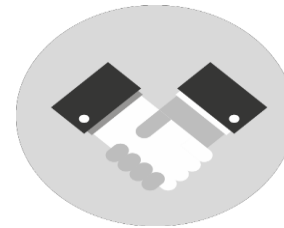
### Workforce



**8      220      5**

DEDICATED      NIGERIANS      EXPATRIATES  
CORPORATE      CONTRACTED      CONTRACTED  
STAFFS      STAFFS      STAFFS

### Partnership



**6**

COMPANIES

To be able to coordinate our operations, AEWA invested in ODOO, a suite of business management ERP/CRM software tools including website, sales, finance, inventory and manufacturing, human resources, marketing and services application to meet the needs of our Clients.



## Our clients



Euro Technical Servicesrl





## Training

AEWA, an ISO:9001-2015 and OGTAN certified, are specialists in Technical Services, Training and Emergency Response Management

AEWA is specialized in the delivery of accredited training courses in Health and Safety and Emergency Response.

We also deliver non-accredited courses in Health and Safety and Emergency Response.

We undertake the management of an organizations emergency response capability.

We offer consultancy services for all emergency response - related issues.



## Investment

In 2022 AEWA Board decided to:

Invested in new office

Invested in new corporate staffs (GM, Finance, Business development...)

Invested in new accommodation

Invested in rebranding AEWA (digital communication)

Invested in ODOO

Above that, Board injected 350,000 USD to secure and expand business in Nigeria and the Region.

As per our presentation, all our major contracts are in Naira. At this point we look forward to be able to get introduction to get foreign currency contracts, as AEWA is on the few manpower and HR companies to invest hard currency in Nigeria



### **Address**

**Block 58 | Plot 13b | Hunponu-Wusu  
Road Off Adewunmi Adebimpe Drive  
Lekki Phase 1, Lagos, Nigeria**

**Website & Email [www.aewanl.com](http://www.aewanl.com)  
[enquiries@allenergywestafrica.com](mailto:enquiries@allenergywestafrica.com)  
Phone: +234 809 992 92 70**

